# SOUND &VISION

THE AUDIO & VIDEO AUTHORITY



## **BONNIER**

BONNIER is a family-owned, international multimedia entity that operates 175 companies in more than 21 countries.

In the U.S., BONNIER is the leading developer of passionate enthusiast audiences, with 50+ special-interest brands and related multimedia projects and events.

Bonnier was named 2011 Publishing Innovator of the Year by Publishing Executive magazine.

HOLDINGS INCLUDE: Digital, TV Networks, Music, Gaming, Publishing

2011

Publishing Innovator of

\$5 Billion Annual Revenue

175 Companies in 21 Countries

SOUND & VISION

## BRAND OVERVIEW

Sound+Vision is the first destination for early adopters and taste makers looking for authoritative information, reviews, and analysis of what's next in technology. Our editorial experts share the best ways that gear, movies, and music come together for an immersive home-entertainment experience.





Sources: Omniture Site Catalyst 11/12 - 01/13; Silverpop 10/12



## AUDIENCE OVERVIEW

Sound +Vision readers are truly passionate for gear and gadgets. They are affluent, educated, and early adopters of new products. Our readers know we can be counted on to deliver the expert information they need and most will make a purchase within the next year.

## **DEMOGRAPHICS**

Male/Female 90%/10% **SOUND + VISION** Median Age 41 Median HHI \$82,591

### **PURCHASING HABITS**

Plan to Purchase Speakers in the Next 12 Months	40%
Bought a Flat Screen TV in the Last 12 months	42%
AVG. Amount Spent on TVs in the Last 12 Months	\$1,664
Plan to Purchase New Gadgets and Gear in the Next 12 Months	80%
AVG. Amount Spent on Gadgets and Gear in the Last 12 Months	\$952
Plan to Purchase Home Entertainment and AV Technology in the Next 12 Months	80.2%
AVG. Amount Spent on Entertainment and AV Technology in the Last 12 Months	\$1,115

## **SOUND + VISION MAGAZINE READER PROFILE**

Have Been Reading Sound + Vision for 5 or More Years 75% Average Time Spent Reading an Issue Of Sound + Vision 74 Minutes

Sources: MRI DB 2011, 2012 Sound + Vision Reader Survey Walker Communications

## **ACTIONS TAKEN AS A RESULT OF READING**

Went to an Advertiser's Website	56%
Visited a Retail Store	46%
Bought any Consumer Electronic Products	42%
Went to SOUNDANDVISIONMAG.com	41%
AVG. Amount Spent on Gadgets and Gear in the Last 12 Months	\$952

## AN AUDIENCE OF INFLUENCERS

Are Asked for Advice when People are Looking to Buy Technology or Electronics Products Spend Time Researching Products and Services Before Purchasing

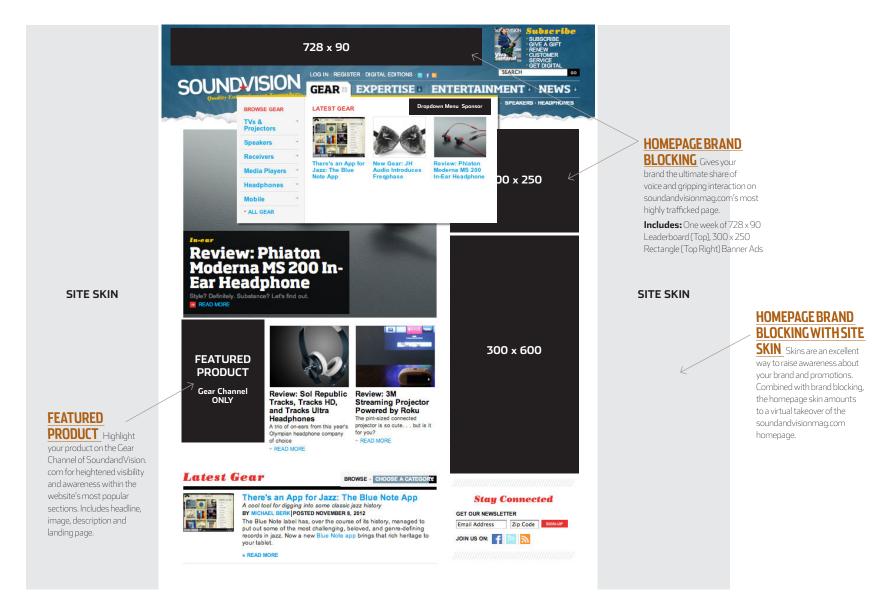


79%



## SOUNDANDVISIONMAG.COM

SOUNDANDVISIONMAG.com gets under the hood of the world's best audio and video gear and goes behind the scenes on the music and movies that make the tech worth owning. From the latest mobile devices to high performance home theater rigs, SOUNDANDVISIONMAG.com is your guide to enjoying all media with the best gear possible, whatever your budget or interests. Homepage, Channel and Run of site (ROS) placements available.



## EMAIL MARKETING

Our eNewsletters reach a digital audience of engaged readers who have asked to receive information from Sound + Vision and our marketing partners

#### **CUSTOM EMAIL**



#### **EDITORIAL EMAIL**





32,000

**SUBSCRIBERS** 

97,000

**SUBSCRIBERS** 

## SOUND+VISION VIDEOS

Sound + Vision's experienced creative team produce videos that tie the content our readers are most hungry for to your brand message. Elevate your position in the market with these authoritative and engaging 60 second videos that put the latest and greatest products and equipment in front of Sound + Vision's passionate consumers of high-end electronics.

## :60 TECHTALK PROGRAM DETAILS:

- » Video highlights the benefits and features of your product
- » Expert product video shown twice
- » Emailed to 97,000 opt-in eNewsletter subscribers at the launch of your video
- » One additional email sent to 97,000 opt-in eNewsletter subscribers within the next 12 months (date subject to availability)
- » Hosted for 12 months on SoundandVisionMag.com's Gear Channel
- » Turnkey Video Creation Process: Client provides the product and Sound + Vision team provides client approved script creation, video production with voice over and editing.
- » Video includes usage rights, and can be used in other marketing efforts (your website, social media sites, etc.)





## EDITORIAL DEPARTMENTS

#### **TRACK ONE**

High-rez musings and high-def declarations from Editor-In-Chief Mike Mettler.

#### **NEW GEAR**

New products, new toys, and new tech, all hot off the conveyor belt.

#### **OPENING RIFF**

Concert reviews focusing on live audio and video quality, plus interviews with musicians, sound engineers, and video supervisors.

#### **SIGNALS**

Deep thoughts from A/V professor Ken C. Pohlmann.

#### Q&A

Our readers' technical Qs answered by technical editor Al Griffin.

#### THE CONNECTED LIFE

Connectivity in the 21st century, from ace custom installer John Sciacca.

#### **GADGET GARY**

For the love of gadgetry, by Gary Dell'Abate (a.k.a. "Baba Booey," the executive producer of The Howard Stern Show).

#### TECH-2

Daily opinion and product testing from top tech gurus Brent Butterworth and Geoffrey Morrison.

#### **GRACE NOTES**

Insider's view of todays media, by audio engineer Leslie Shapiro.

#### **ROAD GEAR**

Doug Newcomb on the high-end of A/V connectivity for your ride.

#### THE S+V INTERVIEW

In-depth, exclusive discussions with musicians and producers about how they make great sounds and recordings, their love of vinyl and surround sound, and more showing that, yes, they're just as obsessive as we are.

### **TEST REPORTS**

The hallmark of the brand: Expertise-driven reviews of HDTVs, projectors, speakers, A/V receivers, headphones, turntables, media servers, and other gear to make your system even better.

**BLU-RAYs + DVDs** 

Reference-standard reviews of movies, TV series, concert films, and other genres on disc for maximum A/V performance of your HDTV system.

#### DISCS + LPs

Reference-standard reviews of CDs, LPs, 5.1 surround-sound discs, downloads, and more in all music genres.

#### **GAMES**

High-def videogame reviews, plus interviews with top game designers.

#### **TIME SIGNATURE**

Mike Mettler surveys S+V throughout the ages, from 1958 to present.



## EDITORIAL CALENDAR

#### **JANUARY 2013**

Annual Editors' Choice Awards: Our Editorial Team Anoints Over 20 Winning Certified & Recommended Video and Audio Products, Including the Overall Product Of the Year; Best Of 2012: We Select the Top Blu-Rays, Cds, Lps, and Surround Sound Mixes: **Bonus Distribution** at CES

**PLUS** The S+V Interview: Jeff Lynne (Elo)On Re-Recording History; Sidebars with Joe Walsh on Being a Tried-and-True Analog Man and Tom Petty On Great, Wide-Open Sound.

WEB: Ces Day-Of Show Coverage and Tech Analysis

**SPACE CLOSE**: 11/14/12 **ON SALE**: 12/25/12

## JUNE/JULY/AUGUST 2013

Portable Gear Special — The Gear That Will Help You Make the Most of Your Backyard, Deck, Car, Bike, and Beach Adventures:

**PLUS** Vacation A/V Checklist, Building Your System at Various Price Points, 50 Years of Bob Dylan and the Beatles — Mutual Masters of Analog

**WEB**: Dads and Grads Gift Guide (June); E3 and T.H.E Show Coverage (June); Travel/Outdoor Gear Roundups (July); Headphones and Portable Gear Roundup (August)

SPACE CLOSE: 04/24//13 ON SALE: 06/04/13

#### **NOVEMBER 2013**

The Connected Life — Best A/V Streaming Apps, Remote Control App Roundup;

**WEB**: Wireless Audio Roundup, New Routers, Getting The Best Entertainment Experience from a Computer and Network Setup

**SPACE CLOSE**: 09/04/13 **ON SALE**: 10/15/13

#### **FEBRUARY/MARCH 2013**

Focus On: Projectors — 3D and 4K Projectors Roundup Test, Plus a Projector Tech Primer;

**PLUS** The S+V Interview: Graham Nash on His Love of Vinyl and Surround Sound

**WEB:** Super Bowl HDTV Ideas (February); Pocket Projectors and Projection Screens (February and March)

**SPACE CLOSE**: 12/11/12 **ON SALE**: 01/22/13

#### **APRIL/MAY 2013**

Tech Trends 2013 — Analysis of All the New Goodies Seen and Heard at Ces, and What to Expect in the Months Ahead in The World of Consumer Electronics; **Bonus Distribution** at NY Audio Show

**PLUS** The S+V Interview: Donovan on Why His Vintage Recordings Sound Great Today

**WEB**: Extended New Tech Coverage (April); Summer Blockbusters Preview (May)

**SPACE CLOSE**: 02/06/13 **ON SALE: 0**3/19/13

#### **SEPTEMBER 2013**

Speaker Special — Soundbar Roundup Test, Speaker Setup Tips, The S+V Interview; **Bonus Distribution** at CFDIA

**WEB**: Back to School: Desktop Speakers and System Roundups, Wireless Speakers, Cedia Expo Day-Of Coverage

**SPACE CLOSE**: 07/10/13 **ON SALE**: 08/20/13

#### **OCTOBER 2013**

The Future of Sound — State of the Union for Stereo And Surround Sound, Including Interviews With Musicians and Designers Continuing to Push the Aural Boundaries; **Bonus Distribution** at RMAF

**PLUS** Turntables Roundup Test, the Best-Sounding and Coolest-Looking LPs

**WEB:** Rocky Mountain Audio Fest and Can Jam High-End Show Coverage

**SPACE CLOSE**: 08/07/13 **ON SALE**: 09/17/13

\*Sound + Vision reserves the right to make any changes and/or additions. The editorial calendar is updated as needed.

#### **DECEMBER 2013**

HDTV Special — Smart TV Primer;

**PLUS** Our 15Th Annual Experts' Guide to Great Gifts, With Every Recommended Product Tested Hands-On

**WEB:** Holiday Gift Guides, From Blu-Rays to Box Sets to Gear

**SPACE CLOSE**: 10/09/13 **ON SALE**: 11/19/13





## 2013 PRINT ADVERTISING RATES

GENERAL DISPLAY (FOUR-COLOR)	lx
Full Page	\$29,860
2/3 Page	\$24,895
1/2 Page	\$22,395
1/3 Page	\$17,700
GENERAL DISPLAY (BLACK & WHITE)	lx
Full Page	\$21,350
2/3 Page	\$17,800
1/2 Page	\$16,010
1/3 Page	\$12,655
COVERS	lx
2nd	\$35,830
3rd	\$34,340
4th	\$37,325

#### **FOR MORE INFO CONTACT:**

Scott Constantine at scott.constantine@gmail.com or 609-275-9594 Bob Meth at bmeth@rmmediasales.com or 310-663-6853



FREQUENCY: Frequency

RATES EFFECTIVE: January 2013

DISTRIBUTION: 125,000

#### DEMOGRAPHICS:

 Male/Female
 90%/10%

 Median Age
 41

 Median HHI
 \$82,591

- 40% Plan to Purchase Speakers in the Next 12 Months
- 34% Plan to Purchase 3D Technology in the Next 12 Months
- 80% Plan to Purchase New Gadgets and Gear in the Next 12 Months
- 80.2% Plan to Purchase Home Entertainment and AV Technology in the Next 12 Months

Source: MRI DB 2011





## 2013 PRINT ADVERTISING TERMS + CONDITIONS

- 1. Submission of advertising for publication constitutes acceptance of these terms by Advertiser and Agency. No conditions other than those set forth on this rate card and the insertion order shall be binding on Publisher unless specifically agreed to in writing by Publisher.
- 2. All advertisements and their content are subject to Publisher's approval. Publisher reserves the right to reject or cancel any advertisement, insertion order, space reservation or position commitment at any time. Publisher shall not be liable for any costs or damages beyond advertising rates if for any reason Publisher fails to publish an advertisement, or for errors in key number or advertiser index.
- 3. Conditions, other than rates, are subject to change by Publisher without notice. Rates are subject to change upon notice from the Publisher, except as specified in a signed contract, and are based on combined print and digital circulation. Cancellation of any space reservation by the Advertiser or its Agency for any reason other than a change in rates will result in an adjustment of the rate (shortage) based on past and subsequent insertions to reflect actual space used at the earned frequency or volume rate.
- 4. Cancellation or changes in orders may not be made by Advertiser or Agency after specified closing date or digital campaign close date. Failure to submit creative materials will result in full charge for all reserved space. Advertisements not received by closing date will not be entitled to approval or revision by Advertiser or Agency. In the event of timely cancellation, Advertiser and Agency agree to reimburse Publisher for any unit-related outside production costs incurred prior to cancellation.
- 5. Positioning of advertisements is at the discretion of Publisher except where specific positioning is granted, in writing, by Publisher.
- 6. Publisher is not liable for delays in delivery, or non-delivery, in the event of an Act of God, action by any governmental or quasi-governmental entity, fire, flood, insurrection, riot, explosion, embargo, strikes whether legal or illegal, labor or material shortage, transportation interruption of any kind, work slow down, or any condition beyond the control of Publisher affecting production or delivery in any manner. Any claim for under delivery not asserted within one year of insertion is waived.
- 7. Advertiser and Agency shall be jointly and severally liable for monies due and payable to Publisher for advertising ordered. Should collection efforts become necessary, Advertiser and Agency agree to pay reasonable attorney fees, expenses, and costs incurred in connection with collection of all monies due, and agree that Orange County, Florida shall be exclusive venue for resolution of any disputes hereunder.
- 8. Advertiser and Agency warrant that they are properly authorized to publish the entire content and subject matter of all advertising submitted for publication. When advertisements containing the names, likenesses and/or testimonials of living persons are submitted for publication, the order or request for the publication thereof shall be deemed to be a warranty by Advertiser and Agency that they have obtained written consent of the use of the name, likeness and/or testimonial of each and every living person which is contained therein. Advertiser and Agency agree to indemnify and hold Publisher harmless from and against any loss, expense or other liability resulting from any claims or suits for misappropriation, libel, violation of rights of privacy, plagiarism, copyright infringement and any other claims or suits that may arise out of the publication of such advertisement as provided by Advertiser or Agency.
- 9. Creative work produced by Publisher remains the sole property of Publisher.
- 10. Until credit is approved, Advertisements are run on a prepaid basis only.





#### **BOOK SPECIFICATIONS**

**NEW Trim Size:** 7.875" x 10.5" **Bleed Size:** 8.125" x 10.75"

No live matter within 1/4" of final trim size. On spreads allow 1/8" safety on each side of the gutter. All marks should be offset at least .125" from trim. All ads supplied must be CMYK. For ads requiring a spot color, please contact your production manager for specifications.

**Binding:** Saddle Stitch **Jog:** to Foot

Supplied materials that do not comply with the following specifications will be corrected and the advertiser billed for the required production.

**AD SIZES:** All ads must be created to exact size specifications listed on the rate card or will incur charges for resizing. On bleed ads use trim size as your document size. No live matter within 1/4" of gutter or trim on full page or spread ads.

**REQUIRED FORMAT:** PDF/X-1a format is the required file format for submission. When preparing PDF/X-1a files, careful attention must be paid to ensure they are properly created and will reproduce correctly. Files should conform to SWOP guidelines, and total ink density should not exceed 300%. View specifications online at www.swop.org.

**PROOFS:** For full page and spread ads, advertisers MUST submit a contract-level digital proof at full size that conforms to SWOP standards (including a color bar) for all digital files. Client-supplied contract proof is required to guarantee color. Acceptable contract proofs include: Epson Contract Proof, IRIS, Kodak Approval, Digital Match Print, Progressive Press Proof, Fuji Pictro, Fuji Final Proof. Proofs are required regardless of file delivery mode. If contract proof is not supplied, we will generate an Epson proof, and additional charges may apply. The publisher and printer will not accept responsibility when contract proofs are not submitted.

2013 CLOSING DATES\*

#### MEDIA TRANSFER: CD-ROM, DVD

#### **ELECTRONIC TRANSMISSIONS:**

Ad files should be uploaded as a PDF and jpeg format to the Bonnier Ad Portal at adportal.bonniercorp.com. If a jpeg proof is not provided, a confirmation PDF will be sent to advertiser for approval and an Epson proof will be made for full page ads and spreads. Additional charge(s) may apply.

**INSERTS:** Productions, design and prepress services are available. Please consult with your advertising representative.

## MATERIALS REQUIREMENTS FOR IN-HOUSE DESIGN SERVICES:

**PHOTOS:** Color scans should be 300 dpi in CMYK. B/W scans should be 300 dpi grayscale.

**LOGOS:** Vector .eps or .ai files are preferred. Type should be converted to outlines unless the fonts are provided. Jpgs must be 300 dpi.

If you are supplying native files for us to work with, they must be accompanied by the fonts used in those files. Black type on light background should be defined as 100% black ONLY. Files should conform to SWOP guidelines, and total ink density should not exceed 300%.

Final Ad Materials (ready to print) or photos, copy, logos, materials, etc. for ad design services at Sound+Vision ship to:

## BONNIER CORPORATION SOUND+VISION MAGAZINE

Attn: Susan Peterson 460 North Orlando Avenue, Suite 200 Winter Park, FL 32789 Phone 407-571-4513 E-mail susan.peterson@bonniercorp.com

#### \*Subject to change

ISSUE	SPACE CLOSE	MATERIALS DUE	ON SALE PRINT	AVAILABLE ON TABLET	AVAILABLE ON IPAD
January	11/14/12	11/16/12	12/25/12	12/15/12	12/17/12
February/March	12/6/12	12/7/12	1/22/13	1/12/13	1/14/13
April/May	2/6/13	2/8/13	3/19/13	3/9/13	3/11/13
June/July/August	4/24/13	4/26/13	6/4/13	5/25/13	5/27/13
September	7/10/13	7/12/13	8/20/13	8/10/13	8/12/13
October	8/7/13	8/9/13	9/17/13	9/7/13	9/9/13
November	9/4/13	9/6/13	10/15/13	10/5/13	10/7/13
December	10/9/13	10/11/13	11/19/13	11/9/13	11/11/13
January '14	11/13/13	11/15/13	12/24/13	12/14/13	12/16/13

#### New Ad Specs as of Feb/March 2013 Issue

SIZE OF AD	WIDTH	HEIGHT
Full Page Bleed	8.125"	10.75"
Trims to	<i>7.875"</i>	<i>10.5"</i>
Spread Bleed	16"	10.75"
Trims to	<i>15.75"</i>	<i>10.5"</i>
2/3 Vertical Bleed	5.0833"	10.75"
Trims to	<i>4.8333"</i>	<i>10.5"</i>
1/2 Page Horizontal Bleed	8.125"	5.125"
Trims to	<i>7.875"</i>	<i>5"</i>
1/2 Page Island Bleed  Trims to	5.0833" <i>4.8333"</i>	7.8441" <i>7.4</i> 583"
1/2 Page Spread Bleed	16"	5.125"
Trims to	<i>15.75"</i>	<i>5"</i>
1/3 Vertical Bleed	2.9097"	10.75"
Trims to	2.6597"	<i>10.5"</i>

\*Hold live matter 1/4" from trim on all sides of spreads and full page ads.

<sup>\*\*</sup> Please supply spread files as a single spread document.



#### MARKETPLACE SIZES

#### New sizes as of April/May 2013 issue

1/2 Page Horizontal	6.75"	4.5"
1/3 Vertical	2"	9.25"
1/3 Square	4.375"	4.5"
1/6 Vertical	2"	4.5"
1/6 Horizontal	4.375"	2.125"
1/12 Square	2"	2.125"









## 2013 DIGITAL ADVERTISING RATES

EMAIL	RATE	INFO
Custom eBlast	\$100 CPM	Your exclusive message. Price is per email.
Editorial eNewsletter Display Ad	\$650	728x90 OR 300x250. Price is per email.
DISPLAY ADS	RATE	INFO
728 x 90 Leaderboard (Top)	\$30 CPM	Run of Site
300 x 250 Medium Rectangle (Top Right)	\$33 CPM	Run of Site
Homepage Prestitial	\$85 CPM	
Homepage Skin	\$20,000	
Megabanner	\$5,250	980x50 > 980x250. Price is per month, 25% SOV
Homepage Roadblock	\$15,000	Includes exclusive sponsorship of 3 homepage ad units for one month — one 728 $\times$ 90 Leaderboards and two 300 $\times$ 250 Medium Rectangles and Megabanner position.
ADDITIONAL ADVERTISING	RATE	INFO
Featured Product	\$3,500	Includes promotion: 1X Custom eBlast sent to brand database; 1X Editorial eNewsletter promotion; 100,000 (below the fold) ROS impressions; Database of opt-in leads
:60 TECH TALK	RATE	INFO
1 – 3 Videos	\$3,000	Price is per Video.
4 – 6 Videos	\$2,500	Price is per Video.
7 – 9 Videos	\$2,000	Price is per Video.
10+ Videos	\$1,500	Price is per Video.

#### FOR MORE INFO CONTACT:

Scott Constantine at scott.constantine@gmail.com or 609-275-9594 Bob Meth at bmeth@rmmediasales.com or 310-663-6853



#### SOUNDANDVISIONMAG.COM

789,700 AVG. MONTHLY PAGE VIEWS

190,600 AVG. MONTHLY UNIQUE VISITORS

**97,000**CUSTOM EBLAST SUBSCRIBERS

32,000 EDITORIAL ENEWSLETTER SUBSCRIBERS

Sources: Omniture Site Catalyst October 2012; Silverpop October 2012





## 2013 DIGITAL ADVERTISING SPECS

BANN	ERS:	Initial Load	Polite Load	Complete Download
728x9	0	40k	80k	120K
300x2	50	40k	80k	120K
300хб	00	40k	80k	120K
88x31		7k	n/a	n/a

#### **E-NEWSLETTERS** (sponsored editorial content):

728x90 and 300x250

#### Restrictions:

File size cannot exceed 40k

Standard gif or jpg only. No swf or rich media will be accepted

Click-tracking URL's ONLY for tracking purposes

#### **CUSTOM E-BLASTS:**

- Max pixel width 725. Size recommend as standard is 650-700
- All images are jpeg and gif format with layered files or removable text
- Max small file 50k including images
- Require: subject line, seed list, click-tracking URL

#### DROP DOWN CHANNEL/ MENU SPONSORSHIPS (88x31):

- Creative must not exceed 7k, gif or jpg only (no swf/ rich media)
- 1x1 tracking pixel and click thru URL accepted
- No looping or animation

#### **ROS (RUN OF SITE) ADS:**

- 3 loops + 15 second animation (i.e. 3x/15 seconds)
- Rich media- flash (swf.)
- Video, static (.gif, .jpg)
- Separate video specs for BrightCove are available

#### **INTER/PRESITIAL:**

- 640x480 (gif, jpg, html, or flash), 70K max weight
- Length cannot exceed 10 seconds (15 seconds case by case)

#### **OPA PUSH DOWNS FILE SIZES:**

- 950x50 (non-expanded)- 40k
- 950x250 (expanded)- 80k

#### CONTROLS:

- Expanded must be user initiated
- Expanded Panel must include a close button
- Expanded Panel must close on mouse of

#### GIFT GUIDE LISTING:

- 120x40 company logo (static gif or jpg)
- Gif, jpg imagery (up to 4 images)
- Copy limited to 15 words/ listing
- Cannot exceed 4k
- Click thru URL must be provided; 1x1 tracking pixels are accepted

#### SHOWCASE LISTING, BEST OF WHAT'S NEW:

- 120x40 company logo (static gif or jpeg)
- Gif, jpg imagery (up to 4 images)
- Copy limited to 15 words/ listing
- Cannot exceed 4k
- Click thru URL must be provided; 1x1 tracking pixels are accepted

#### FEATURED PRODUCT (300x250):

- Bold Headline:!20 characters max with spaces
- Copy: 100 105 characters with spaces, text will wrap naturally
- Click thru URL must be provided; lx1 tracking pixels accepted
- 120x100 product image (gif or jpg), 4k max file size with white backgrd
- 100x65 company logo (gif or jpg), 4k max file size with white background



## FOR MORE INFO, OR TO ADVERTISE, CONTACT:

Scott Constantine at scott.constantine@gmail.com or 609-275-9594

Bob Meth at bmeth@rmmediasales.com or 310-663-6853